

BROWN

& COMPANY

PRIVATE WEALTH MANAGEMENT

We have helped manage our client's retirement through different economic cycles over the last 36 years in business with our Proprietary Tool, The Retirement Shock Absorber™.

Year	Notable Events	60/40 (stock/bond) return*	Dow Jones Industrial Average
1983	Dow 1,250 & 10 Year US Treasury: 11.5%, First Cell Phones in U.S.	16.82%	1,258.64
1984	Iran- Iraq War, First Mac Computer Released	9.79%	1,211.57
1985	Lebanese Civil War, Perestroika and Glasnost in USSR	27.83%	1,546.67
1986	Iran Contra Affair, Microsoft Windows First Released	17.29%	1,895.95
1987	Black Monday Occurs on 10/19/1987: 20% One Day Drop	4.21%	1,938.83
1988	Pan Am jet Explodes Over Lockerbie, George H.W. Bush Elected	13.12%	2,168.27
1989	Tiananmen Square Massacre, Junk Bond Scandal	24.82%	2,753.20
1990	Iraq invades Kuwait, Gulf War Begins	1.72%	2,633.66
1991	Fall of the Berlin Wall, Soviet Union Dissolves	24.68%	3,168.83
1992	Bill Clinton Elected President, Los Angeles Riots	7.53%	3,301.10
1993	World Wide Web Created, Bosnian War	9.95%	3,754.10
1994	Fed Raises Interest Rates Six Times, Apartheid Ends in South Africa	-0.37%	3,833.40
1995	Dow Tops 4,000, then 5,000 - Market "Too High"	29.94%	5,117.10
1996	Taliban Comes to Power in Afghanistan, Widespread Internet Adoption	15.23%	6,448.30
1997	The Asian Financial Crisis	23.88%	7,908.30
1998	Long Term Capital Management Implosion, Northern Ireland Peace	20.62%	9,181.40
1999	Y2K scare, Record Technology Boom in Stock Market	12.30%	11,497.10
2000	Internet Bubble Bursts	-0.81%	10,788.00
2001	September 11th Terrorist Attack	-3.75%	10,021.60
2002	Corporate Scandals: Enron, WorldCom	-9.16%	8,341.60
2003	U.S. Invades Iraq, Human Genome Project Completed	18.85%	10,453.90
2004	Asian Tsunami Kills 300,000 people, Google IPO	8.26%	10,783.00
2005	Hurricane Katrina, U.S. Housing Boom	3.92%	10,717.50
2006	North Korea Tests First Nuclear Weapon, Social Media Goes Mainstream	11.21%	12,463.20
2007	Global Financial Crisis Begins, First iPhone Hits the Market	6.08%	13,264.80
2008	Lehman Brothers Bankruptcy, Barack Obama Elected President	-20.10%	8,779.40
2009	U.S. Unemployment Tops 10%	18.25%	10,428.10
2010	BP Gulf of Mexico Oil Spill, Quantitative Easing Introduced	11.65%	11,577.50
2011	European Sovereign Debt Crisis	4.40%	12,217.60
2012	Revolution in Egypt, Facebook IPO	11.29%	13,104.10
2013	Widespread Recession in Europe	18.62%	16,575.66
2014	Ebola Virus outbreak, U.S. Economic Recovery Accelerates	10.60%	17,823.07
2015	Greek Debt Crisis, Oil Prices Crash	1.05%	17,425.03
2016	Surprise Presidential Election, Dow approaches 20,000	8.23%	19,762.03
2017	Tension with North Korea, Stocks Hit New All-Time Highs	14.52%	24,719.22
2018	Mueller Investigation Ongoing, US Unemployment Hits 50 Year Low	-2.63%	23,327.46



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2019	Government Shutdown, Trade War with China	23.33%	28,583.44
2020			
2021			
2022			
2023			
2024			
* Average Annualized Return 10.1%			

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